

COMPANY AND JOB



1

Key words

Match the terms on the left with the definitions on the right:

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|------------------------------|--|
| 1. founder | a. a large company that does business in several different countries |
| 2. annual turnover | b. a part of a company that is owned by a person or by other company |
| 3. shareholding | c. a person who establishes an organisation |
| 4. subsidiary | d. a smaller company that is owned by another bigger company |
| 5. division | e. one of the sectors or groups in a business or organization |
| 6. multinational corporation | f. the amount of business that a company does in one year |



Read the description of the Toyota Motor Corporation and complete the profile below.

Toyota

Toyota Motor Corporation is a multinational corporation headquartered in Japan and is currently the World's second-largest automotive manufacturer. It achieved an annual turnover of over \$270 billion in 2018. In 1937, Toyota was founded by Kiichiro Toyoda as an independent company dedicated to the production of automobiles. In 1957, the manufacturer exported the first Japanese car to the United States, and established American and Brazilian divisions. The company expanded in the 1960s with a new research and development facility and established a worldwide presence by the 1970s. Today, the company owns the brands Lexus and Scion and has shareholdings in Daihatsu Motors, Isuzu Motors, and Yamaha Motors. It operates 608 subsidiaries and has a workforce of over 370,000 people.

Company	Toyota Motor Corporation
Headquarters	
Founder	Kiichiro Toyoda
Year founded	
Year of expansion to US	
Employees	
Subsidiaries	
Turnover (2018)	
Brands owned	Lexus, Scion
Shareholdings	Daihatsu Motors, Isuzu Motors and Yamaha Motors

TAKE- HOME TEST

3

Describing your job

Now read about three employees of an IT distribution company, Xcel Systems. Complete their profiles.

Anthony Smart

My name's Anthony Smart. I'm the chief accountant for Xcel Systems. I'm responsible for cash flow, credit control, preparing financial statements, accounting reports and so on. On the whole, I enjoy my work - I've always enjoyed working with numbers. I also like the company culture and the people here at Xcel - it's a very friendly and supportive work environment. One task I don't quite like is chasing money from late payers. That can be rather unpleasant sometimes.

Daniel Goldman

My name's Daniel Goldman and I'm the managing director of Xcel Systems. I'm responsible for the day-to-day running of the business including managing projects, organising people's work, dealing with suppliers and important customers. I'm also in charge of developing the company's long-term strategy. What I like most about my work is the responsibility, the challenge and of course the salary. I also really enjoy motivating and inspiring other people to achieve their goals and develop the company. The part I don't really like is the long hours. It's not uncommon for me to spend 12 hours in the office, which doesn't leave me much time for my family. On top of that, my job can get pretty stressful at times, especially when we have problems with our suppliers.

Susan Clarke

My name's Susan Clarke. I work for Xcel Systems as a human resources manager. My responsibilities include recruiting new employees and organising training for company staff. It's also my job to improve the company's working conditions. I find my work very interesting mainly because I enjoy working with people. It's also very satisfying to see employees improve and develop their skills because of initiatives that I have put into practice. What I don't like so much is when I have to deal with a difficult employee - for example, somebody who is habitually late, takes too many days off or doesn't meet deadlines. That can be rather stressful. But luckily, it doesn't happen too often.

	Anthony Smart	Daniel Goldman	Susan Clarke
Position:		Managing director	
Responsibilities:			
Enjoys:			
Doesn't enjoy			